



BLACK HORSE

a **PARSONS** Company

AOS-T

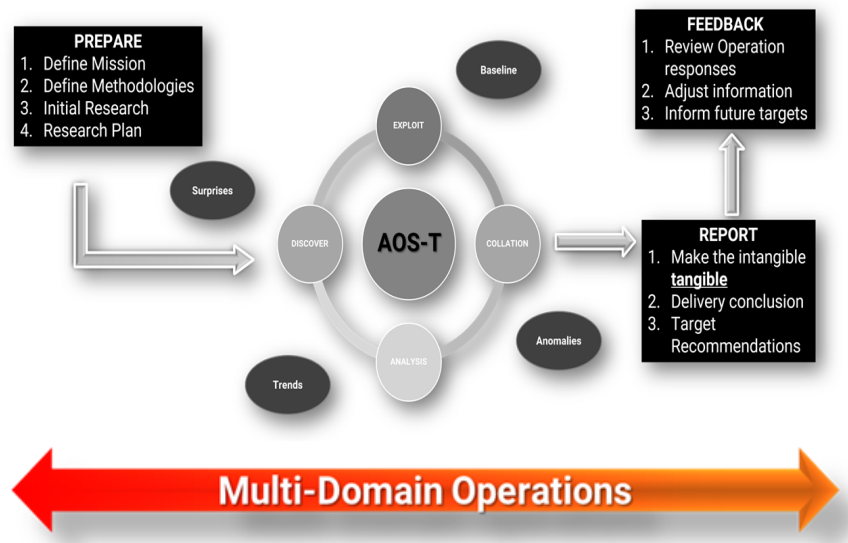
Advanced Open-Source Targeting

Course Overview

Developed by Blackhorse, a PARSONS Company; Advanced Open-Source Targeting (AOS-T) is an operational approach utilizing Publicly Available Information (PAI) with the intent of gathering and disseminating information for the purpose of addressing specific mission requirements.

AOS-T applies a detailed cycle within the PAI research process in order to identify targets that are a direct threat to mission success.

AOS-T helps researchers identify specific counter-measures against threats to a mission based on the capabilities, policies, regulations, and Rules of Engagement established within an Area of Operation.



Certification

AOS-T instructors combine real world experience, hands on instruction and curated practical scenarios to ensure students master the content and apply it to multiple course deliverables. Once all requirements are met students will receive a certificate recognizing them as being highly proficient in the Targeting, PAI & Open Source Intelligence (OSINT) research skills and methodology acquired during the course.



What makes AOS-T different from other courses?

- AOS-T is based on a comprehensive scheme approach utilizing PAI and OSINT methodology
- AOS-T can be used to feed, support, and validate OSINT data
- AOS-T is applicable to any supporting or operational PAI environment
- AOS-T supports Linear and Multi-Directional Operational research approaches aiming to enhance relationships between support and operational requirements

AOS-T APPROACH

Differentiators

- Based on best-in-class curriculum that translates directly to positive mission outcomes
- AOS-T instructors bring a combined 300+ years of targeting experience and real world, lessons-learned scenarios
- Holistic, skills-based, and tool-agnostic training tailored to your needs
- Train at the speed of technology - learn with real-time and relevant data

Mission and Skills Supported

- Targeting & Threat Intelligence
- Information Warfare
- PAI approaches to support Multi-Domain Operations
- OSINT
- Multi Domain Operations (MDO)
- Civil Affairs
- Geopolitical Strategies
- F3EA
- C4
- Force Protection
- HUMINT
- Identity Management
- Information Operations
- Logistics
- Operational Security
- Preparation of the Digital Environment
- Psychological Operations
- Public Affairs
- Commercial Analysis
- Data Breaches
- Fraud Detection
- And more

Skills & Outcomes

- Understanding the capabilities of PAI research in support of the Targeting Process
- Identify Entities of Interest (EOI) to include tangible and non-tangible targets
- Comprehension of the AOS-T Framework including:
 - Preparation
 - Discovery
 - Exploitation
 - Collation
 - Analysis
 - Reporting
 - Feedback
- Delivery and analysis of the CARVER matrix
- Understanding of the methodologies, assessments and research required to create a Target Development Report (TDR)

Value	C	A	R	V	E	R
5	Loss would be mission stopper	Easily accessible. No effective security	Extremely difficult to replace. Long down time	A dedicated adversary has the capability and expertise to attack	Very high sociological, economical, political impact; considerable loss of lives and/or injured	Easily recognized by all with no confusion
4	Loss would reduce mission performance considerably	Accessible	Difficult to replace with long down time	Highly capable adversary may have the capability and expertise to attack	High impact; some loss of lives or injuries	Easily recognized by most
3	Loss would reduce mission performance	Somewhat accessible	Difficult to replace in short time	A dedicated adversary may have the capability and expertise to attack	Moderate impact; some adverse impact on persons	Recognized with some training
2	Loss may reduce mission performance	Difficult to gain access	Difficult to replace in short time	A dedicated adversary may have the capability and expertise to attack	Little impact; no adverse impact on persons	Hard to recognize. Confusion probable
1	Loss would not affect mission performance	Very difficult to gain access	Very difficult to replace; parts are readily available or asset redundancy	A dedicated adversary does not have the capability and expertise to attack	No unfavorable impact	Extremely difficult to recognize without assistance

Delivery

AOS-T can be taken online during scheduled open enrollment iterations, or in-person at one of our state-of-the-art classrooms located in Herndon, VA or Fayetteville, NC.

- Mobile training teams are available to host specially-tailored courses at request

AOS-T is a ten-day course that provides the skills necessary to conduct targeting research in an open-source environment.

A five-day course is available for prior CASO graduates. CASO certification must be earned within a two-year timeline before taking the expedited AOS-T course.

For contracted training and price quotes please send all inquiries to: TOGTraining@blackhorsesolutions.com

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